SCPA REGIONAL Report No. 1 FEBRUARY 1989

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/9/89 THROUGH 2/3/89							CUMULATIVE PERIOD 9/1/88 THROUGH 2/3/89						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	7	25	$26929	$26952	*	*	*	15	57	$26400	$26672	*	*	*
MBA--NON TECH	2	30	24000	30332	*	*	*	5	76	29700	30672	*	*	*
MBA--TECH	+	8	+	34000				2	14	34500	35529	*	*	*
MS-BUSINESS	+	1	+	32000				+	12	+	29042			
DISTRIBUTION MANAGEMENT	+	1	+	30900				+	1	+	30900			
ECONOMICS & FINANCE (BANK	+	4	+	25625				+	28	+	34443			
HOTEL/RESTAURANT MNGMT	+	+	+	+				+	+	+	+			
HUMAN RESOURCES (INCL LAB	+	+	+	+				2	3	29000	28133	*	*	*
MANAGEMENT INFORMATION SY	+	+	+	+				+	11	+	28055			
MARKETING/MKTNG MGT (RESE	+	2	+	24650				+	11	+	29800			
MERCHANDISING MANAGEMENT	+	1	+	21000				+	1	+	21000			
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	+	+	+			
COMMUNICATIONS	+	+	+	+				+	+	+	+			
JOURNALISM	+	+	+	+				+	+	+	+			
EDUCATION														
EDUCATION ADMINISTRATION	+	+	+	+				+	4	+	19750			
ELEMENTARY EDUCATION	+	1	+	19000				+	2	+	18000			
PHYSICAL EDUCATION	+	+	+	+				+	+	+	+			
READING EDUCATION	+	+	+	+				+	+	+	+			
SPECIAL EDUCATION	+	+	+	+				+	5	+	22776			
HUMANITIES														
FOREIGN LANGUAGES	+	+	+	+				+	1	+	23107			
LETTERS	+	+	+	+				+	2	+	23250			
VISUAL & PERFORMING ARTS	+	+	+	+				+	1	+	23000			
HUMANITIES - OTHER	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	+	+	+				:	+	+	+			
HISTORY	+	+	+	+				+	2	+	19863			
POLITICAL SCIENCE / GOVT	+	+	+	+				+	+	+	+			
PSYCHOLOGY	+	+	+	+				+	2	+	16500			
SOCIOLOGY	+	+	+	+				+	1	+	32000			
SOCIAL SCIENCES - OTHER	+	+	+	+				1	5	21420	19427	*	*	*

continued

SCPA REGIONAL Report No. 1 FEBRUARY 1989

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE - ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/9/89 THROUGH 2/3/89							CUMULATIVE PERIOD 9/1/88 THROUGH 2/3/89						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	+	+	+				+	1	+	$33280			
AGRICULTURAL	+	+	+	+				+	+	+	+			
BIOENGINEERING & BIOMEDIC	+	2	+	$32500				+	2	+	32500			
CHEMICAL	+	7	+	34800				+	10	+	34520			
CIVIL	+	2	+	27746				+	13	+	28134			
COMPUTER	+	5	+	32352				1	9	$30000	32129	*	*	*
ELECTRICAL/ELECTRONIC	1	13	$30600	34694	*	*	*	1	38	30600	34962	*	*	*
INDUSTRIAL	+	+	+	+				+	4	+	33650			
MECHANICAL	+	15	+	34071				1	27	38000	34051	*	*	*
METALLURGICAL	+	3	+	34307				+	7	+	32934			
MINING & MINERAL	+	+	+	+				+	2	+	33000			
NUCLEAR	+	+	+	+				+	+	+	+			
PETROLEUM	+	3	+	33400				+	9	+	40475			
TEXTILE	+	+	+	+				+	+	+	+			
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	+	2	+	27500				+	10	+	33689			
COMPUTER SCIENCE	+	+	+	+				+	1	+	32438			
INFORMATION SCIENCES & SY	+	+	+	+				+	+	+	+			
SYSTEMS ANALYSIS	+	+	+	+				+	1	+	28800			
HEALTH SCIENCES														
ALLIED HEALTH	+	2	+	32000				+	4	+	27428			
HEALTH SCIENCES	+	4	+	21965				+	6	+	21143			
NURSING	+	+	+	+				+	1	+	25000			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	+	+	+				+	1	+	23000			
ARCHITECTURAL & ENVIRONME	+	+	+	+				+	+	+	+			
BIOLOGICAL	+	+	+	+				+	3	+	22905			
CHEMISTRY	+	+	+	+				+	6	+	31917			
GEOLOGY & RELATED GEOLOGI	+	1	+	34800				+	18	+	28978			
MATHEMATICS (INCL ACTUARI	+	1	+	33000				+	8	+	29764			
PHYSICS	+	+	+	+				+	1	+	32016			
POLYMER	+	4	+	30330				+	4	+	30330			
TOTALS	10	137						28	425					

Master's Degree Candidates - Experience [1]

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

INTERIM PERIOD 1/9/89 THROUGH 2/3/89

CUMULATIVE PERIOD 9/1/88 THROUGH 2/3/89

GRADUATE ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	2	18	$30500	$33909	*	*	*	3	41	$27000	$32004	*	*	*
MBA--TECH	+	5	+	46060				2	8	22000	36628	*	*	*
OVER 2 TO 4 YEARS														
MBA--NON-TECH	1	12	24000	34822	*	*	*	1	37	24000	35612	*	*	*
MBA--TECH	+	16	+	45944				+	16	+	45944			
OVER 4 YEARS														
MBA--NON-TECH	+	19	+	35211				+	44	+	37714			
MBA--TECH	+	8	+	43950				+	14	+	43507			
TOTALS	3	78						6	160					

1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/9/89 THROUGH 2/3/89							CUMULATIVE PERIOD 9/1/88 THROUGH 2/3/89						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT	+	+	+	+				+	+	+	+			
COMPUTER & INFOR SCIENCES	+	+	+	+				+	2	+	$57250			
EDUCATION														
EDUCATION ADMINISTRATION	+	+	+	+				+	3	+	41700			
HUMANITIES & SOCIAL SCIENCES														
ECONOMICS	+	+	+	+				+	+	+	+			
ENGLISH	+	+	+	+				+	1	+	20000			
FOREIGN LANGUAGES	+	+	+	+				+	+	+	+			
PSYCHOLOGY	+	+	+	+				+	2	+	23500			
SOCIOLOGY	+	+	+	+				+	+	+	+			
ENGINEERING														
AEROSPACE	+	+	+	+				+	+	+	+			
CHEMICAL	+	7	+	$42063				+	14	+	44511			
CIVIL	1	1	$31200	31200	*	*	*	2	2	$31200	31200	*	*	*
COMPUTER	+	1	+	57000				+	1	+	57000			
ELECTRICAL/ELECTRONIC	2	3	36000	41333	*	*	*	4	6	36000	39817	*	*	*
MECHANICAL	+	+	+	+				+	+	+	+			
METALLURGICAL	+	+	+	+				+	1	+	49200			
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	+	+	+				+	+	+	+			
BIOLOGICAL	+	+	+	+				+	+	+	+			
CHEMISTRY	+	4	+	41745				+	10	+	41588			
GEOLOGICAL SCIENCES	+	+	+	+				+	1	+	36000			
MATHEMATICS	+	+	+	+				+	+	+	+			
PHYSICS	+	2	+	43500				+	2	+	43500			
POLYMER	+	2	+	42900				+	2	+	42900			
TOTALS	3	20						6	47					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS FEBRUARY 1989 SCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 2/3/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	FINANCE
ACCOUNTING	24843 162 32500/22000			22000 1	14200 1				
BUSINESS ADMIN (INCL MGMT	22500 3			19100 2					
ECONOM & FINANCE (BANKING				20350 10					24000 1
MANAGEMENT INFO SYSTEMS	32500 1						20000 1		
MARKETING/MARK MGMT (RESR				22000 2	19000 2		23750 2		
ADVERTISING						17000 1			
TELECOMMUN/BROADCASTING						13000 1			
HUMAN ECOLOGY (HOME ECONO									18300 1
SOCIOLOGY				14400 2					
CIVIL			20400 2					26300 1	
ELECTRICAL/ELECTRONIC						31450 4			
MECHANICAL								30000 1	
COMPUTER SCIENCE						32600 1	24233 6	26000 1	
COMPUTER PROGRAMMING	24000 1					28500 1	29053 3	25500 1	
INFORMATION SCIENCES & SY							23500 2		

AVERAGE SALARY OFFERS FEBRUARY 1989 SCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 2/3/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING	REAL ESTATE
ACCOUNTING			19162 3		21995 3	30000 2		24000 1	
BUSINESS ADMIN (INCL MGMT	17500 1		23500 1		18722 9			19000 1	
ECONOM & FINANCE (BANKING			21500 1		19300 3				
MARKETING/MARK MGMT (RESR	22000 2		16000 4		18948 8	18300 2			
COMMUNICATIONS					20500 1				
JOURNALISM					14500 1				
HUMAN ECOLOGY (HOME ECONO					20000 1				
HUMANITIES - OTHER			22680 1						
HISTORY					18500 1				
PSYCHOLOGY					18000 2				
SOCIAL SCIENCES-OTHER					17000 1				
COMPUTER SCIENCE			20457 3		21000 1				
PHARMACY					40970 33 41000/41000				
BIOLOGICAL					12000 1				

AVERAGE SALARY OFFERS FEBRUARY 1989 SCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 2/3/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	OTHER SERVICE	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING							17998 12	24000 1	14000 2
BUSINESS ADMIN (INCL MGMT		15000 1		20000 1	27000 1	18200 3			
DISTRIBUTION MANAGEMENT				16000 1					
ECONOM & FINANCE (BANKING		16500 1				21000 1			
MARKETING/MARK MGMT (RESR		22267 3				15118 1			
COMMUNICATIONS				17000 1					
ELEMENTARY EDUCATION					16832 8				
PHYSICAL EDUCATION					20000 1				
SPECIAL EDUCATION					24207 1				
HUMAN ECOLOGY (HOME ECONO							18500 1		
FOREIGN LANGUAGES					21120 1				
LETTERS (incl English, Li					16800 1				
HUMANITIES - OTHER				19575 1					
CRIMINAL JUSTICE						16851 2			
HISTORY					17200 1				
POLITICAL SCIENCE/GOVT							23000 1		
PSYCHOLOGY						18726 2			
CHEMICAL	27750 2								
CIVIL			25200 2			25000 1	25085 3		
ELECTRICAL/ELECTRONIC						25154 5			
INDUSTRIAL						26700 2			
MECHANICAL			30100 4			30100 3			36000 2
INDUSTRIAL TECHNOLOGY		26950 2							

AVERAGE SALARY OFFERS FEBRUARY 1989 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 2/3/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	OTHER SERVICE	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
PLANT SCIENCES						18500 1			
COMPUTER SCIENCE	28200 2		26867 3		18000 1	20160 1	19495 1		
COMPUTER PROGRAMMING			28100 1		27435 1				
ALLIED HEALTH									23040 2
HEALTH SCIENCES									23950 1
NURSING								20522 14	
PHARMACY								27615 12	
MATHEMATICS					17450 1				

AVERAGE SALARY OFFERS FEBRUARY 1989 SCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 2/3/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING					19000 1			28980 1	
BUSINESS ADMIN (INCL MGMT							19600 2		
ECONOM & FINANCE (BANKING							28800 1	18000 2	
MARKETING/MARK MGMT (RESR									26283 6
COMMUNICATIONS								20000 1	
SPECIAL EDUCATION			17000 1						
HUMANITIES - OTHER				13000 1					
PSYCHOLOGY			10500 1	18000 1					
SOCIOLOGY			17000 1						
AEROSPACE & AERONAUTICAL					29100 1				
CHEMICAL								28000 1	34224 5
CIVIL							27000 1	32800 4	
COMPUTER									32100 1
ELECTRICAL/ELECTRONIC					29840 5		28500 2		30860 5
INDUSTRIAL					28000 1		26082 5		
MECHANICAL					29813 8		28229 7		30013 6
ENGINEERING TECHNOLOGY							21000 2		
INDUSTRIAL TECHNOLOGY								19000 1	
COMPUTER SCIENCE					25390 2			20160 1	27300 1
INFORMATION SCIENCES & SY							29000 1		
CHEMISTRY				20000 1					29767 3
OTHER PHYSICAL & EARTH SC									28000 1

AVERAGE SALARY OFFERS FEBRUARY 1989 SCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 2/3/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS		ELECTR & ELECT		FOOD & BEVERAG		HOUSEHOLD & PE		METALS & METAL		MINING		PACKAGING & AL		PAPER & WOOD P		PETROLEUM & AL	
ACCOUNTING					22000	1	20000	1							26000	3	27000	1
BUSINESS ADMIN (INCL MGMT	26500	1	21600	1									24000	1	21333	3		
ECONOM & FINANCE (BANKING	26500	1											25000	1				
MARKETING/MARK MGMT (RESR	16500	1	22000	1					29500	1							24200	2
FOREIGN LANGUAGES	17150	2			30600	1												
COMPUTER	29933	3	29900	1														
ELECTRICAL/ELECTRONIC	32350	2	29295	8													30000	1
INDUSTRIAL			24000	2														
MECHANICAL			26650	2					29620	10					33100	2	30996	1
ENGINEERING TECHNOLOGY									25200	2								
INDUSTRIAL TECHNOLOGY					28080	1									25000	1		
COMPUTER SCIENCE	29100	2															30700	3

AVERAGE SALARY OFFERS FEBRUARY 1989 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 2/3/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI
BUSINESS ADMIN (INCL MGMT					23481 3	
MARKETING/MARK MGMT (RESR					17000 1	
COMMUNICATIONS				24000 1		
FOREIGN LANGUAGES	18000 1					
CHEMICAL						34200 4
CIVIL				25333 3		
ELECTRICAL/ELECTRONIC		31800 1			32775 4	31200 1
INDUSTRIAL					24190 4	
MECHANICAL					32240 10	31200 2
METALLURGICAL				29000 1		
TEXTILE					27333 3	
COMPUTER SCIENCE					31000 2	
COMPUTER PROGRAMMING	18460 1				31000 1	
MATHEMATICS			27000 1			

AVERAGE SALARY OFFERS FEBRUARY 1989 SCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 2/3/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	FINANCE
BACHELOR - NON TECHNICAL	24846 166 32500/21600			19794 17	17400 3	15000 2	22500 3		21150 2
BACHELOR - TECHNICAL	24000 1		20400 2			31150 6	25415 11	26950 4	

CURRICULUM	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING	REAL ESTATE
BACHELOR - NON TECHNICAL	20500 3		18918 10		19016 30 22680/17500	24150 4		21500 2	
BACHELOR - TECHNICAL			20457 3		39571 35 41000/41000				

CURRICULUM	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	OTHER SERVICE	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL		19660 5		18144 4	18642 14	17986 9	18391 14	24000 1	14000 2
BACHELOR - TECHNICAL	27975 4	26950 2	27950 10		20962 3	25625 13	23687 4	23796 26 36504/18000	28406 5

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL			14833 3	15500 2	19000 1		22667 3	21245 4	26283 6
BACHELOR - TECHNICAL				20000 1	29152 17		26834 18	28337 7	31009 22 35400/28000

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	20760 5	21800 2	26300 2	20000 1	29500 1		24500 2	23667 6	25133 3
BACHELOR - TECHNICAL	30386 7	28120 13	28080 1		28883 12			30400 3	30619 5

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI
BACHELOR - NON TECHNICAL	18000 1			24000 1	21861 4	
BACHELOR - TECHNICAL	18460 1	31800 1	27000 1	26250 4	30219 24 34300/27000	32914 7

AVERAGE SALARY OFFERS FEBRUARY 1989 SCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 2/3/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	FINANCE
MBA--NON-TECH				30000 1					18000 1
MBA--TECH	30000 1			39000 1					

CURRICULUM	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING	REAL ESTATE
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	OTHER SERVICE	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH									43000 1
MBA--TECH									

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH									23500 1
MBA--TECH									

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI
MBA--NON-TECH					34000 1	
MBA--TECH						

AVERAGE SALARY OFFERS FEBRUARY 1989 SCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 2/3/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	24703 165 32500/21000	20988 21 28980/16392		14200 1					
BUSINESS ADMIN (INCL MGMT	19500 1	21000 1	19100 2						
ECONOM & FINANCE (BANKING		25000 1	20300 5	20500 4					25250 2
MARKETING/MARK MGMT (RESR			22000 2		19000 2				25000 1
HUMAN ECOLOGY (HOME ECONO				18300 1					
SOCIOLOGY				14400 2					
CHEMICAL						34200 1			

AVERAGE SALARY OFFERS FEBRUARY 1989 SCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 2/3/89

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	MARKET RESEARC	SALES	DESIGN/GRAPHIC	MEDIA PLANNING
ACCOUNTING		18500 1							
BUSINESS ADMIN (INCL MGMT		23500 1			18500 1		19209 11		19000 1
ECONOM & FINANCE (BANKING					19500 1				
MARKETING/MARK MGMT (RESR				27500 1	21375 4		21889 20 28200/16500		
ADVERTISING									17000 1
COMMUNICATIONS						17000 1	22000 2		
FOREIGN LANGUAGES							17433 3		
HUMANITIES - OTHER									16288 2
CHEMICAL				33600 1			28000 1		
CIVIL							27000 1	26500 2	
COMPUTER								28000 1	
MECHANICAL						30996 1	27600 2	32300 2	
BIOLOGICAL							12000 1		
CHEMISTRY							29767 3		

AVERAGE SALARY OFFERS FEBRUARY 1989 SCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 2/3/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ON-AIR REPORTI	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT	EXECUTIVE, LEG	FINANC,TAXA, M	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY
ACCOUNTING						19422 4			
BUSINESS ADMIN (INCL MGMT		26500 1							16800 2
ECONOM & FINANCE (BANKING						24900 2			
JOURNALISM				14500 1					
TELECOMMUN/BROADCASTING			13000 1						
CRIMINAL JUSTICE								16851 2	
MECHANICAL		32000 1							

AVERAGE SALARY OFFERS FEBRUARY 1989 SCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 2/3/89

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	NATIONAL SECUR	URBAN / REGION	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/
BUSINESS ADMIN (INCL MGMT			17500 1						
SPECIAL EDUCATION				17000 1					
PSYCHOLOGY			18000 1			10500 1			
SOCIOLOGY				17000 1					
AEROSPACE & AERONAUTICAL								29100 1	
CIVIL								27025 10	
ELECTRICAL/ELECTRONIC								30000 4	

AVERAGE SALARY OFFERS FEBRUARY 1989 SCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 2/3/89

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	MANUFACTURING/	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	OTHER ENGINEER
BUSINESS ADMIN (INCL MGMT	24650 2								
CHEMICAL						30300 3		34120 6	
CIVIL	25100 2						26300 1	25200 1	
COMPUTER					30700 2			32100 1	
ELECTRICAL/ELECTRONIC	30796 9				32700 2	24000 2	25000 1	30167 18	28334 2
INDUSTRIAL	27133 3							25016 11	
MECHANICAL	30079 19		30600 2			29700 2		30582 24 36000/27500	29550 2
METALLURGICAL	29000 1								
TEXTILE								27500 2	
ENGINEERING TECHNOLOGY								21000 2	
INDUSTRIAL TECHNOLOGY	24027 3								
COMPUTER SCIENCE		34600 1							30600 1
COMPUTER PROGRAMMING		26718 2							
CHEMISTRY						20000 1			
OTHER PHYSICAL & EARTH SC						28000 1			

AVERAGE SALARY OFFERS FEBRUARY 1989 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 2/3/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA
ACCOUNTING								30000 2	22000 2
BUSINESS ADMIN (INCL MGMT							24000 2		20521 7
DISTRIBUTION MANAGEMENT									16000 1
ECONOM & FINANCE (BANKING							18000 2		19975 4
MANAGEMENT INFO SYSTEMS	20000 1						32500 1		
MARKETING/MARK MGMT (RESR								17239 3	17840 5
COMMUNICATIONS									20500 1
HUMAN ECOLOGY (HOME ECONO					18500 1				20000 1
FOREIGN LANGUAGES									30600 1
HUMANITIES - OTHER									22680 1
HISTORY									18500 1
POLITICAL SCIENCE/GOVT	23000 1								
PSYCHOLOGY								18000 1	18484 3
SOCIAL SCIENCES-OTHER									17000 1
COMPUTER	30300 1								
MECHANICAL							30000 1		31200 2
TEXTILE									27000 1
ENGINEERING TECHNOLOGY								25200 2	
INDUSTRIAL TECHNOLOGY									26950 2
PLANT SCIENCES					18500 1				
COMPUTER SCIENCE	23643 20 31000/19000	29667 3	27417 6						
COMPUTER PROGRAMMING	27870 6						24750 2		
INFORMATION SCIENCES & SY		26500 2	23000 1						

AVERAGE SALARY OFFERS FEBRUARY 1989 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 2/3/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA
MATHEMATICS	27000 1								

AVERAGE SALARY OFFERS FEBRUARY 1989 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 2/3/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MATH/STATISTIC	NURSES / PERSO	OTHER HEALTH R	PARALEGAL	PERFORMING ART	RESEARCHERS NO	RESEARCHERS -	TEACHING
BUSINESS ADMIN (INCL MGMT								27000 1
ECONOM & FINANCE (BANKING	16500 1							
ELEMENTARY EDUCATION								16832 8
PHYSICAL EDUCATION								20000 1
SPECIAL EDUCATION								24207 1
FOREIGN LANGUAGES								21120 1
LETTERS (incl English, Li								16800 1
HISTORY								17200 1
ALLIED HEALTH			23040 2					
HEALTH SCIENCES			23950 1					
NURSING		20522 14						
PHARMACY			37408 45 41000/27144					
MATHEMATICS								17450 1

AVERAGE SALARY OFFERS FEBRUARY 1989 SCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 2/3/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	24672 166 32500/20500	21163 23 28980/16392	20411 9	17913 8	19000 2				25167 3
BACHELOR - TECHNICAL						34200 1			

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	MARKET RESEARC	SALES	DESIGN/GRAPHIC	MEDIA PLANNING
BACHELOR - NON TECHNICAL		21000 2		27500 1	20583 6	17000 1	20705 36 28200/16500		17144 4
BACHELOR - TECHNICAL				33600 1		30996 1	26438 8	29120 5	

CURRICULUM	ON-AIR REPORTI	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT	EXECUTIVE, LEG	FINANC,TAXA, M	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY
BACHELOR - NON TECHNICAL		26500 1	13000 1	14500 1		21248 6		16851 2	16800 2
BACHELOR - TECHNICAL		32000 1							

CURRICULUM	NATIONAL SECUR	URBAN / REGION	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/
BACHELOR - NON TECHNICAL			17750 2	17000 2		10500 1			
BACHELOR - TECHNICAL								27957 15	

CURRICULUM	MANUFACTURING/	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	OTHER ENGINEER
BACHELOR - NON TECHNICAL	24650 2								
BACHELOR - TECHNICAL	29225 37 34300/25200	29345 3	30600 2		31700 4	27367 9	25650 2	29403 65 36000/24000	29274 5

CURRICULUM	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA
BACHELOR - NON TECHNICAL	21500 2				18500 1		23300 5	21620 6	19910 28 30600/18000
BACHELOR - TECHNICAL	24907 28 32160/19000	28400 5	26786 7		18500 1		26500 3	25200 2	28660 5

CURRICULUM	MATH/STATISTIC	NURSES / PERSO	OTHER HEALTH R	PARALEGAL	PERFORMING ART	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL	16500 1							18642 14
BACHELOR - TECHNICAL		20522 14	36529 48 41000/24900					17450 1